



Ben Franklin
Technology PARTners

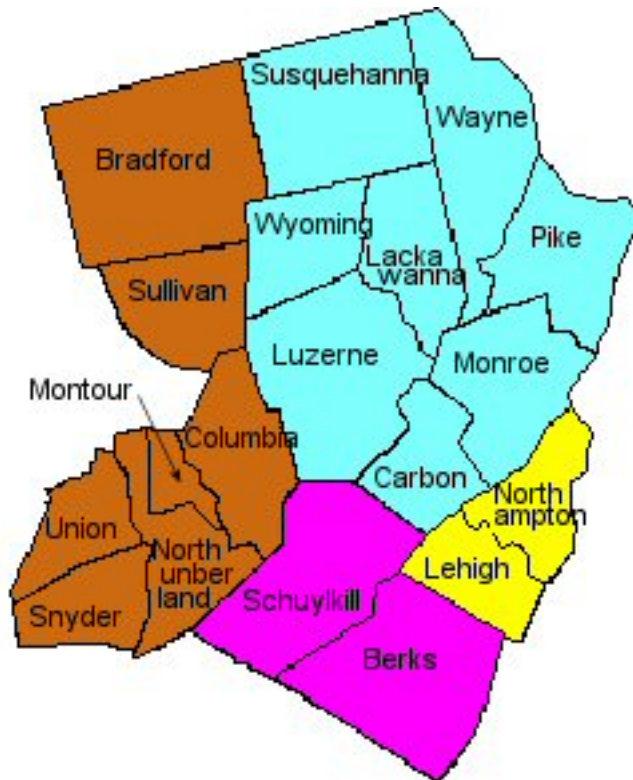
Northeastern Pennsylvania




POCONO REGION

Gerald A. Ephault
Regional Manager



Ben Franklin
Technology PARTners
Northeastern Pennsylvania



-  **Berks/Sch. Region**
-  **Lehigh Valley Region**
-  **Pocono/Northeast Region**
-  **Upper Susquehanna Region**





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MISSION STATEMENT

Our MISSION is to promote, sustain, and invest in the transformation of our regional economy through innovation and partnering.





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POCONO REGION SAMPLE CLIENTS

- 💡 **AMETEK**
- 💡 **CINRAM**
- 💡 **DMI MANUFACTURING**
- 💡 **GALAXY BRUSHES**
- 💡 **GENTEX**
- 💡 **LAMINATIONS**
- 💡 **LOCKHEED MARTIN**





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POCONO REGION SAMPLE CLIENTS

- 💡 **PEPPERJAM**
- 💡 **SANOFI PASTUER**
- 💡 **SOLID CACTUS**
- 💡 **SPECIALTY DEFENSE**
- 💡 **TMG HEALTH**
- 💡 **TOBYHANNA ARMY DEPOT**
- 💡 **VALMONT PENN SUMMIT**





POCONO REGION BFTP INVESTMENTS 1989-2006

💡 Investment of State Funds	\$16,234,158
💡 Private Sector/Other Funds	<u>59,813,059</u>
💡 Total Investments	\$76,047,217

Total Investment/ Total Jobs Created/Retained
\$16,234,158 / 9,195 = \$1,766





POCONO REGION RESULTS

<u>2006</u>	<u>2007 (Tentative)</u>
Client Capitalization	
\$8,007,940	\$12,515,073
Client Revenues	
\$141,602,513	\$275,028,580





POCONO REGION RESULTS 1989-2006

	<u>1989 – 2006</u>	<u>2007 (Tentative)</u>
Companies Started	40	13
Products/Processes	158	23
Jobs Created	4,725	192
Jobs Retained	4,470	210





BFTP/NEP INVESTMENTS 1983-2006

2006 Client Capitalization	\$174,300,000
2006 Client Revenues	\$2,006,600,000
Investment on State Funds	\$150,588,863
Private Sector Match	\$ 389,423,083
Other Match	<u>\$102,336,340</u>
Total Investment	\$642,348,286





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BFTP/NEP INVESTMENTS 1983-2006

Companies Started	366
Products/Processes	698
Jobs Created	11,648
Jobs Retained	19,622





BFTP STATEWIDE RESULTS

“The Ben Franklin Partners program statewide boosted Pennsylvania’s economy by \$8 billion in the 12-year period between 1989 and 2001.”

Source: Nexus Associates



BFTP STATEWIDE RESULTS

- 💡 BF generated 93,105 job-years at a cost to the Commonwealth of \$3,342 per job year.**
- 💡 Every public dollar invested in BF yielded nearly \$23 of additional state income.**
- 💡 The State garnered more than \$400 million in additional tax revenue as a direct result of the program.**



BEN FRANKLIN INCUBATORS

- 💡 **Ben Franklin Tech Ventures**
- 💡 **Bloomsburg Regional Technology Center**
- 💡 **Bridgeworks Enterprise Center**
- 💡 **Carbondale Technology Transfer Center**
- 💡 **East Stroudsburg University Business Accelerator**
- 💡 **The Enterprise Center, Sayre**
- 💡 **Greater Hazleton Business Innovation Center**
- 💡 **The Innovation Center @ Wilkes-Barre**
- 💡 **Pottsville/Schuylkill Technology Incubator**
- 💡 **Scranton Enterprise Center**

