

Energy Technology Partnership Forum

Mary Doswell

Senior Vice President

Alternative Energy Solutions

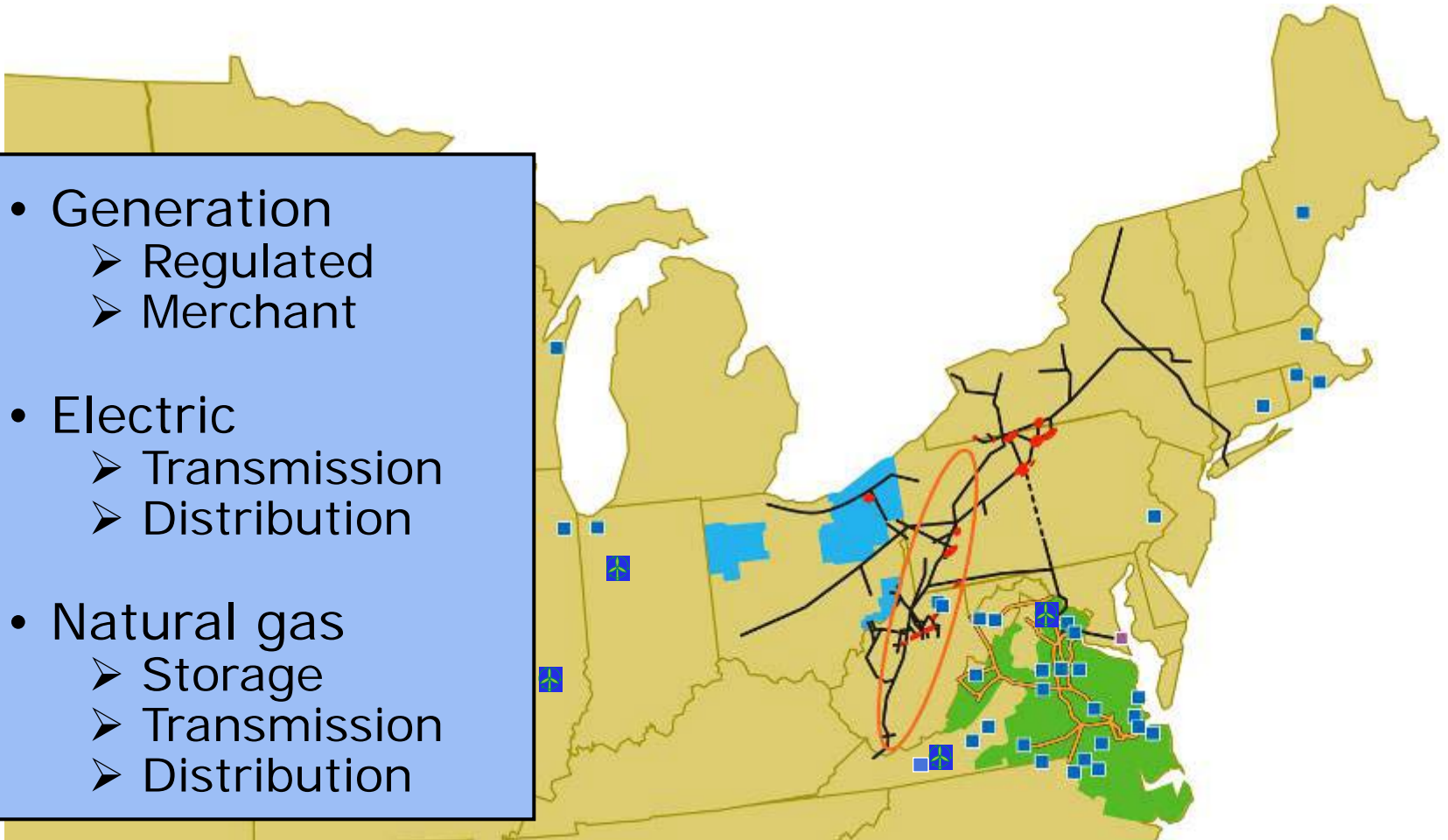
Dominion

April 13, 2011

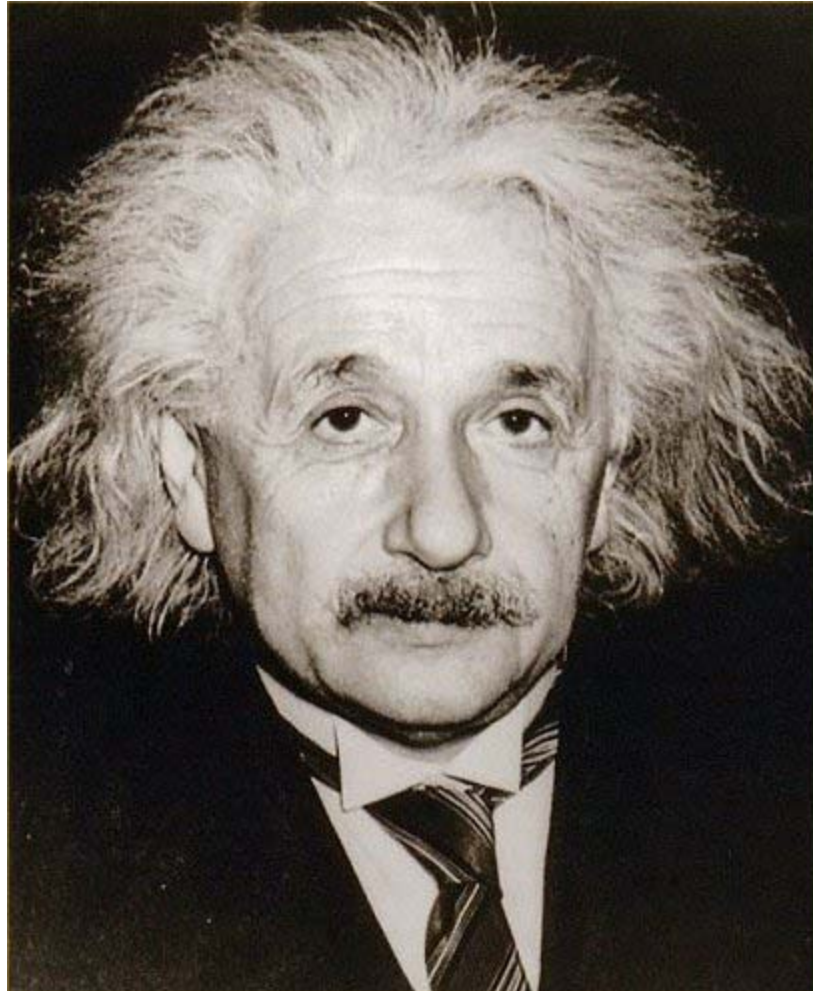


Dominion Today

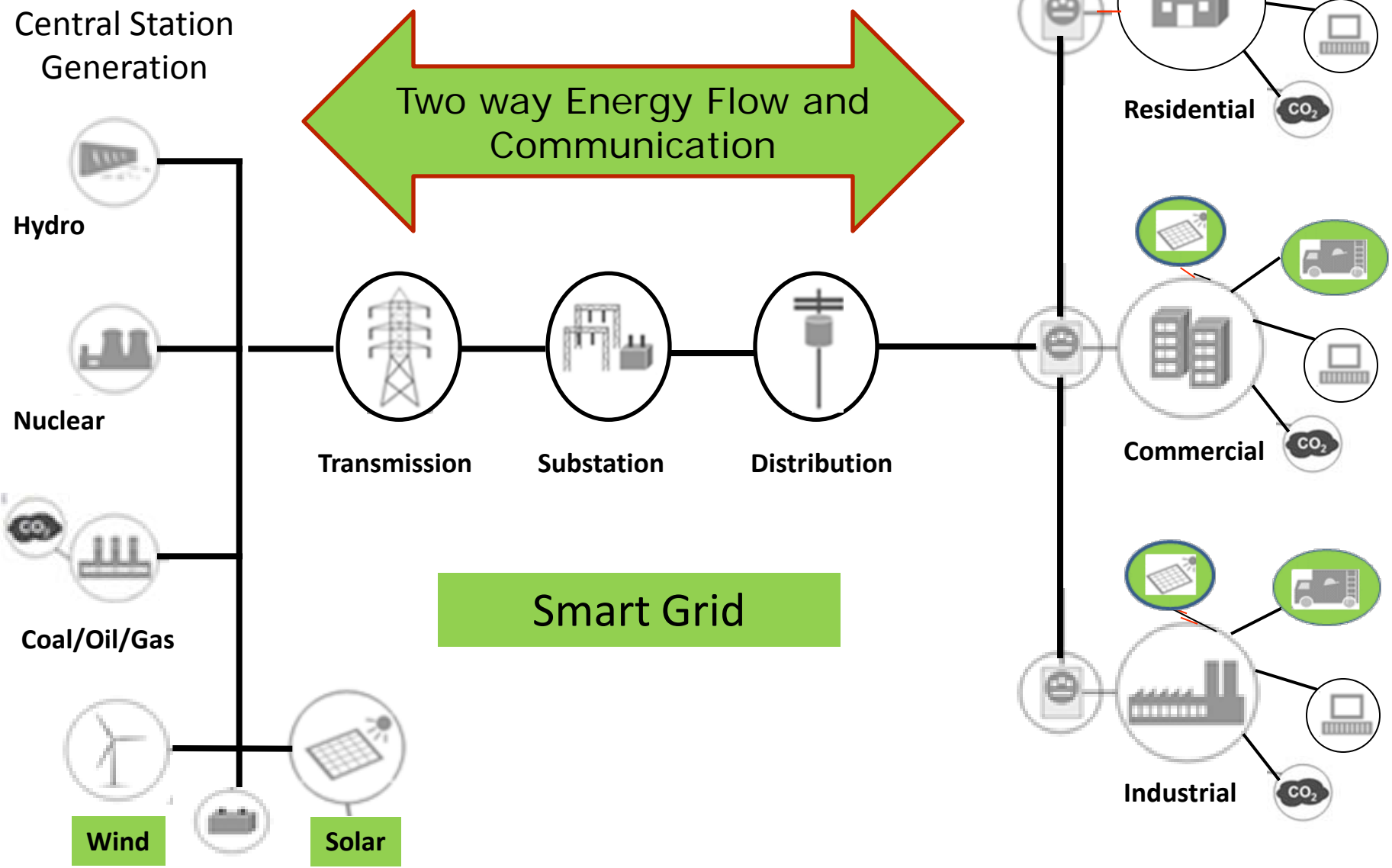
- Generation
 - Regulated
 - Merchant
- Electric
 - Transmission
 - Distribution
- Natural gas
 - Storage
 - Transmission
 - Distribution



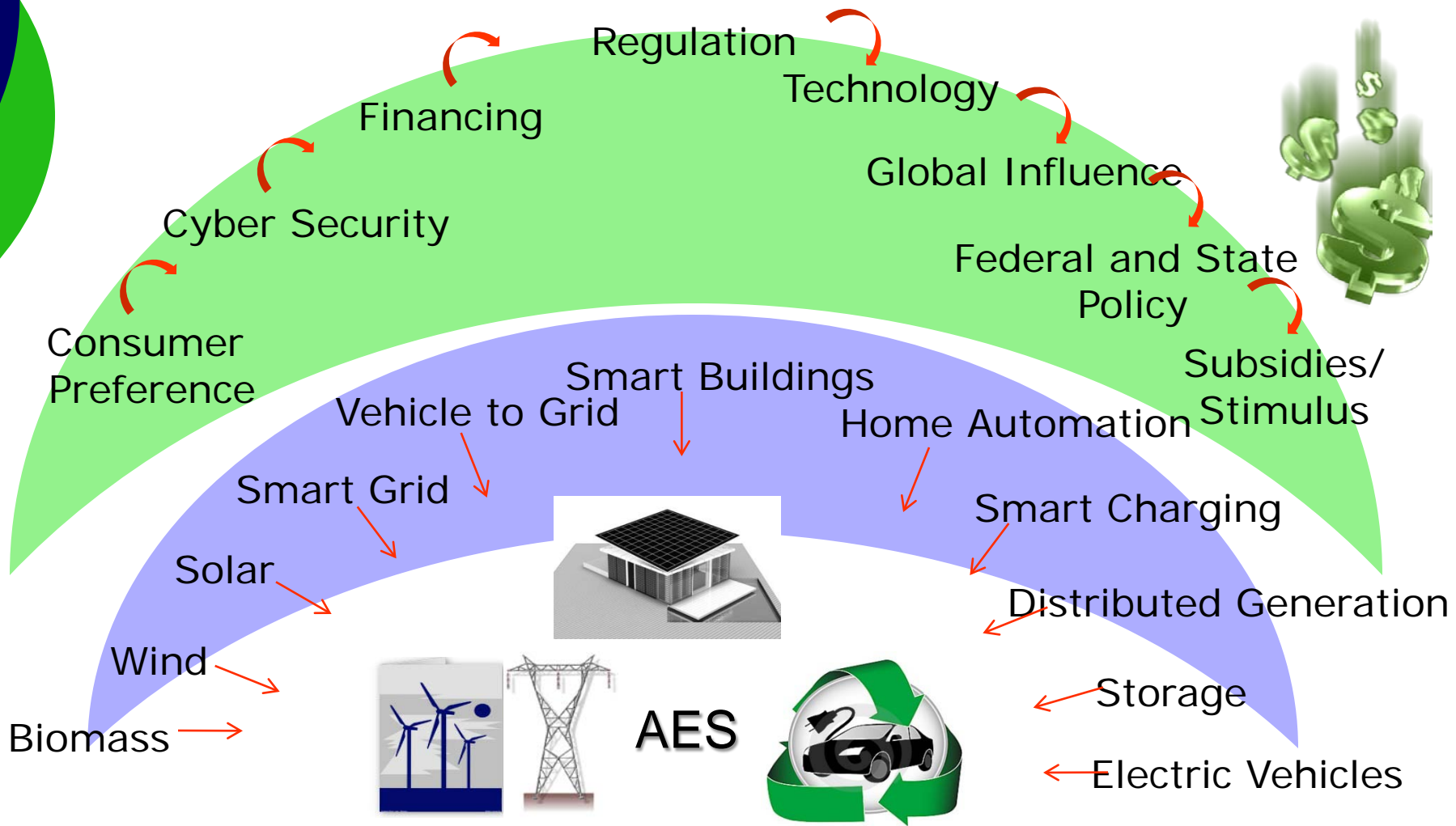
$$E = MC^2$$



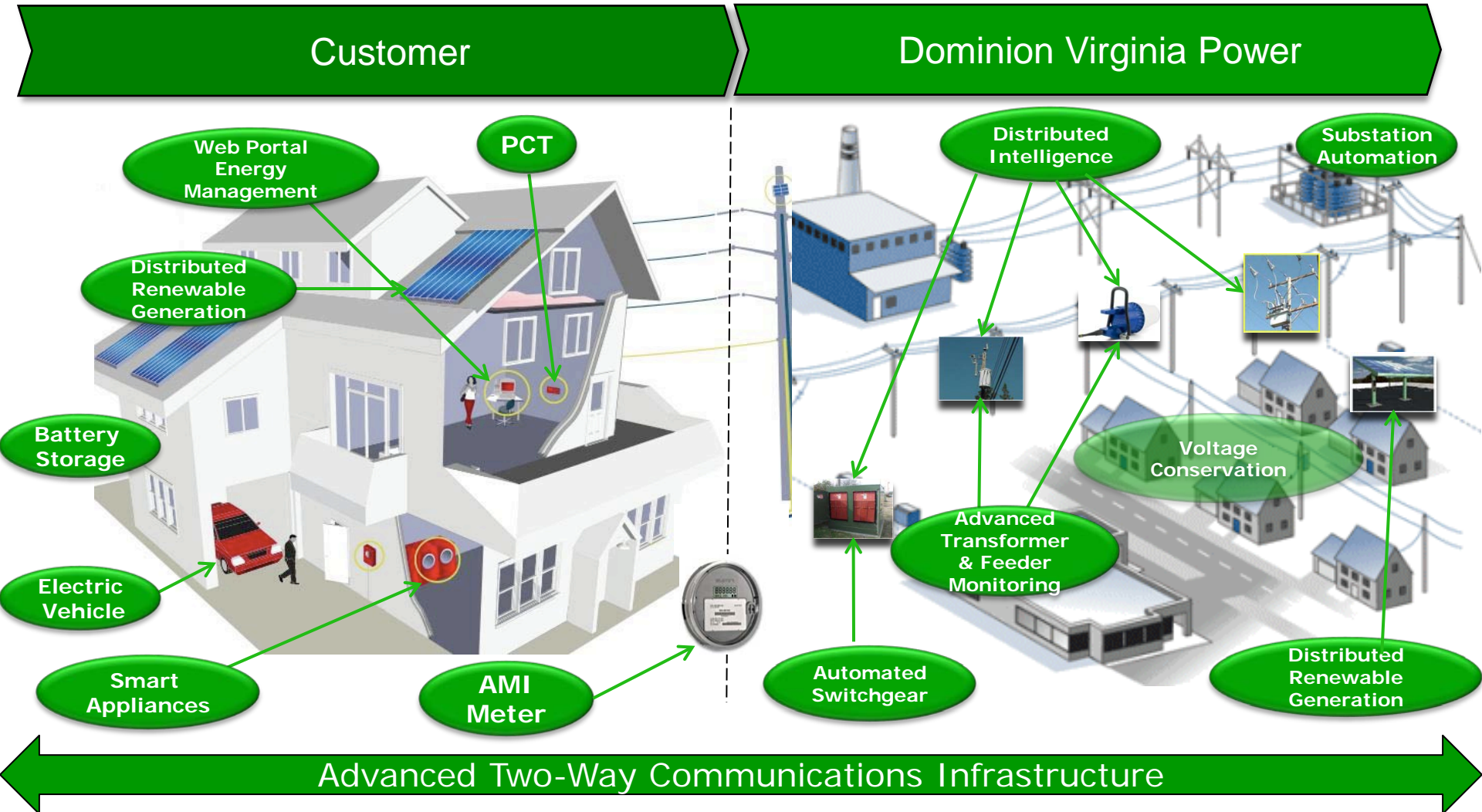
ET + IT = SG



The Challenges and Opportunities



Tomorrow's AMI-Enabled Home



A Changing Industry

Telecommunications




$$ET + IT = SG$$

AES focus is to use Dominion core strengths to:

- Bring value by applying new technologies to leverage existing assets and provide new growth opportunities
- Undertake measured efforts when intellectual property, capital, industry-knowledge, and brand give us a competitive advantage
- Maintain expertise and flexibility to reduce inefficient use of company resources
- Prepare and respond to changes in the political, regulatory, market, and industry environment