

Federal Laboratory Consortium

Thursday, September 16, 2004

Ben Franklin Technology PArtners



Ben Franklin
Technology PArtners

“Over twenty years ago the Ben Franklin Technology Partners set the standard for the field of technology-based economic development, and through the years it has continued to be a leader in the field. Today, technology development initiatives across the country continue to look to the BFTP both as a model and a benchmark.”

Dan Berglund, President and CEO, State Science and Technology Institute



Governor Dick Thornburgh signs legislation creating the Ben Franklin Partnership on December 6, 1982.

Turning Pennsylvania Ideas and Innovations Into Pennsylvania Jobs

Ben Franklin Technology Partners is a statewide network that fosters innovation to stimulate Pennsylvania's economic growth and prosperity.

What We Do

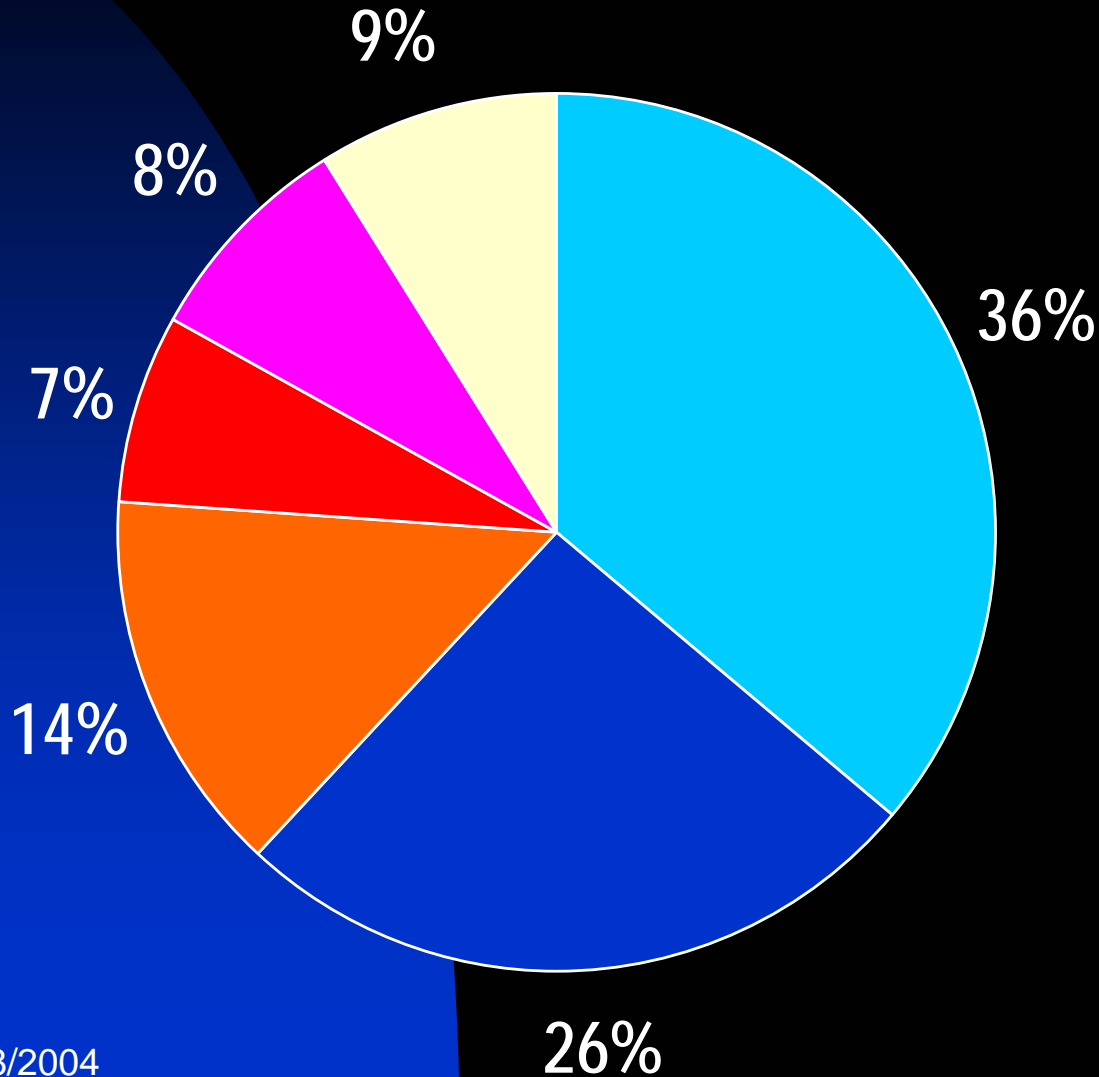
- Invest risk capital in emerging technology-based enterprises and established businesses.
- Provide hands-on technical and business expertise to spur enterprise growth and accelerate commercialization activities.
- Deliver customized solutions that draw on an extensive network of public and private resources at universities, federal laboratories and research institutions.
- Promote a community-wide, innovation infrastructure that fosters a favorable business environment for high growth companies.

Our Services

- Link entrepreneurs with the funding, technical and business expertise, skilled management talent, and other resources needed to prosper in today's knowledge-based economy.
- Assist early stage startup and existing businesses.
- Partner with universities, professional service providers, investors, and community, government, industry and labor leaders to help clients succeed.
- Prepare clients to receive additional funding from individual and institutional investors to further develop their businesses.

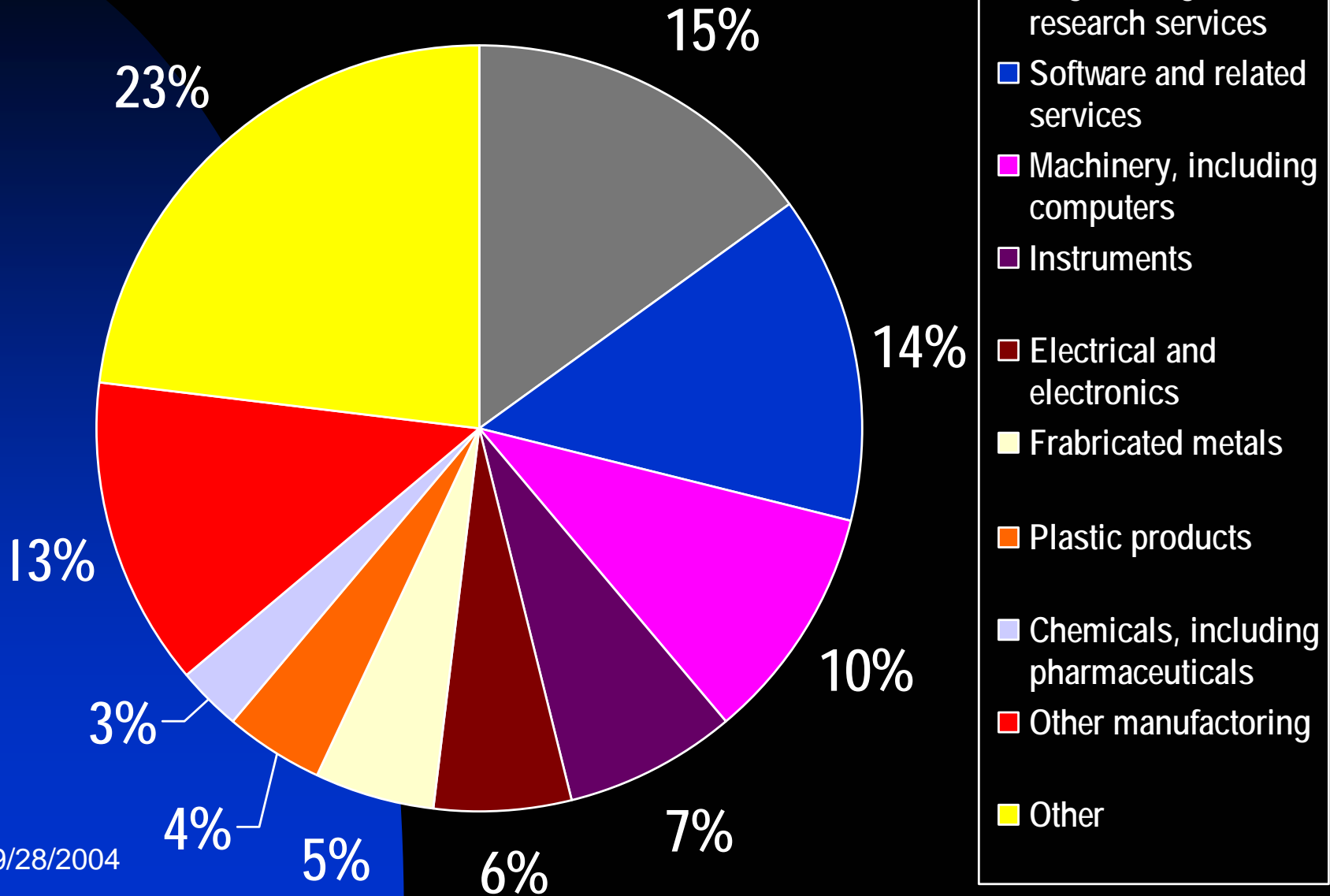
Employment at Initial BFTP Investment

(for the period 1989-2001)



Industry Profile of BFTP Clients

(for the period 1989-2001)



9/28/2004

Our Impact (for the period 1989-2001)

- Every dollar invested in BFTP yielded nearly \$23 additional income in the state.
- BFTP has generated 93,105 job years for Pennsylvania.*
- The Commonwealth garnered more than \$400 million in additional tax revenue as a direct result of BFTP.
- BFTP added \$8 billion to Pennsylvania's economy.

** A job that has lasted one year or more times the number of years they have existed to date.*

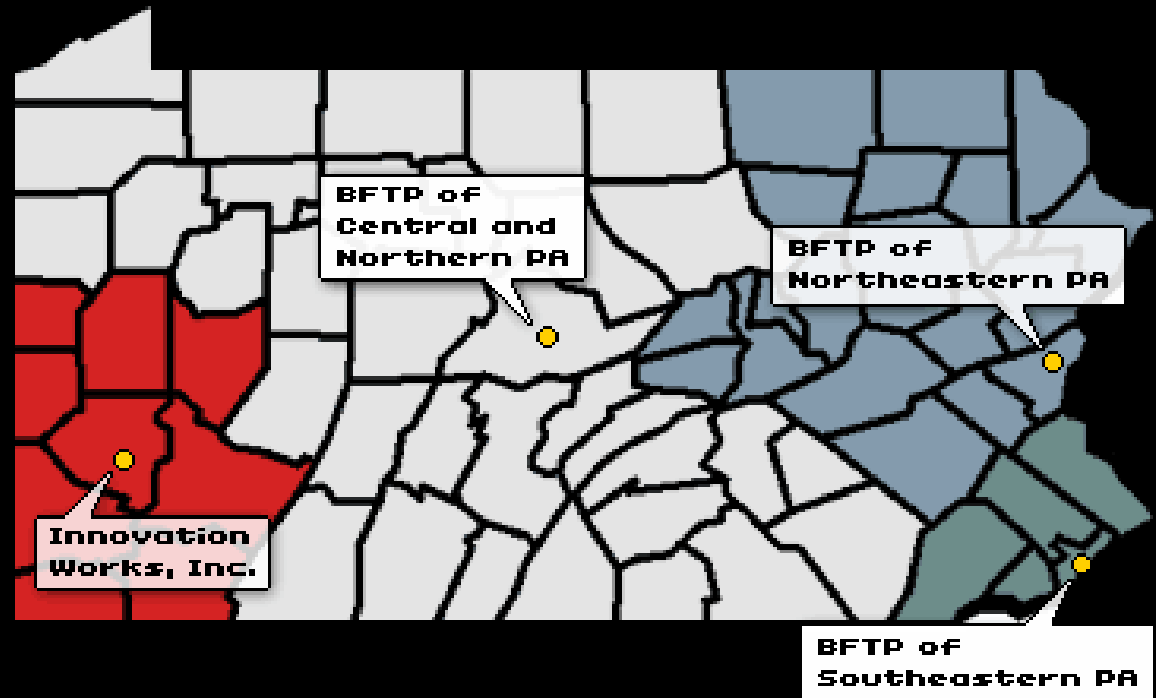
Our Centers

Operating through four independent centers in Pennsylvania, BFTP has invested in more than 2,500 companies (during the period 1983-2003).

BFTP Regional Centers

- Central and Northern PA
- Southeastern PA
- Northeastern PA
- Southwestern PA - Innovation Works

Location of Centers



Contacts

- Central and Northern PA
University Park, PA 16802 (814) 863-4558
- Southeastern PA
Philadelphia, PA 19103 (215) 972-6700
- Northeastern PA
Bethlehem, PA 18015 (610) 758-5200
- Southwestern PA - Innovation Works
Pittsburgh, PA 15219 (412) 681-1520
- Office of Director, Statewide Affairs
Harrisburg, PA 17101 (717-234-1748)



www.benfranklin.org

BFTP is an initiative of the PA Department of Community and Economic Development and is governed by the Ben Franklin Technology Development Authority.